

Care products

appenzeller
kontaktlinsen®
passt.

Comfort and safety

Insertion and removal, care and storage



Wellbeing ***** for
my contact lenses.

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Little bowls of plastic...

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It was Mr Feinbloom. The optician was the first one to use PMMA to manufacture contact lenses. That was in the 1930's. A big window to the world opened to millions of people since, thanks to those little bowls of plastic.

We put a great deal of effort into Research & Development to ensure that our contact lenses always meet the latest technological possibilities.

Our Professional Services team advises you competently, personally and patiently. They will answer every question and make sure you get the right contact lens in any case.

i-SOFT



3-monthly soft contact lenses
My yearly supply of soft contact lenses.
Per eye.

Personnelle



Unifocale – Multifocale – Style de vie numérique
My contact lens. As unique as my fingerprint.

Excellent AS Excellent MK



Single vision – Multifocal – Bifocal
Classic, practical, excellent:
You can count on this contact lens.

i-MAP AS



Single vision – Multifocal – Bifocal
High-tech for my everyday life:
Coping with any situation.

Good for your patients, good for you, good for the long term

Custom-made contact lenses are not
a one-day wonder, but an ongoing process –
and an ongoing business

Dear customer

Contact lenses are not just a product. Contact lenses are a process that begins with your assessment. And is far from finished with a successful fitting.

Contact lenses need to be inserted and removed, and they need to be cleaned and stored. That's why we don't just supply you with contact lenses made to order, but also with know-how made to order. This includes our Professional Service, which is there for you in word and deed. And it includes care products and accessories that give your patients the greatest possible sense of well-being, health and safety.

Good contact lenses have a name. Good care products and good accessories as well: Appenzeller Kontaktlinsen.

We have the same goal as you: Your patients should be 100% satisfied with your advice and your contact lenses after the fitting. And in the long term. That is why we guarantee that our care products, and accessories meet the highest quality standards and deserve your trust.

Our product range and possible combinations.

On the following pages we give you an overview. And we also show you that you can combine our care products entirely to your needs, and offer them to your patients as a set: complete packages with all products, that you might need on a case-by-case basis.

If you want to know more: Get in touch with our Professional Service. If you would like to get advice at your practice: Please call us or write to us.

We look forward to hearing from you.



M'hamed Bouhlal, CEO
Appenzeller Kontaktlinsen AG



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1. CLEANING

Soft and rigid gas permeable contact lenses

Alcohol-based cleaner for the daily care of rigid gas permeable (also GP plasma coated) and soft contact lenses.

2. RINSING

Soft and rigid gas permeable contact lenses

The saline solution for rinsing soft and rigid gas permeable contact lenses after cleaning. Also suitable for inserting contact lenses – except for scleral lenses.



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3. DISINFECTION/STORAGE

Soft and rigid gas permeable contact lenses

→ 1 hour

The disinfection and neutralisation of the lenses can be carried out very simply, quickly and a 100% efficiently. Appenzeller Kontaktlinsen make it possible with this peroxide system. For conventional soft lenses, disposable lenses and rigid gas permeable lenses (RGP).

1 pack = 1 monthly supply

One pack contains 360 ml disinfecting solution and 36 tablets for neutralisation.

2 or 3 packs also available as a set.

Or as combination with other care products. A month can be over very quickly. Therefore we offer you the peroxide system as a set of 2 or 3 packs – wrapped in a thin transparent film, which can be opened without scissors.

Your set 100% according to your needs

You can also configure the set in a completely different way – entirely to your needs. See page 10/11.

→ The right storage

Large cups for large soft lenses – and scleral lenses. Perfect for peroxide systems without a catalyst.

→ Our tip:
just try it out!

The starter set: Made to introduce the peroxide system to your patients. By testing it and testing it again – and then becoming completely convinced.



4. PROTEIN REMOVAL

Once a week: Soft and rigid gas permeable contact lenses



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→ Intensive cleaning

Protein deposits build up on the lens every day. In addition to the daily neutralisation of the lenses, a weekly protein removing is needed when using the peroxide system.





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DISINFECTION AND STORAGE

The alternative for soft contact lenses

→ The advantages of All-in-One soft

Longer mode of action, longer wearing time, longer sensation of comfort

For all those who do not opt for the peroxide system and its unusually rapid effect.

The multipurpose solution with sodium hyaluronate.

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→ Our tip: just try it out!

The starter set: made to introduce your patients to the All-in-One soft. By testing it and testing it again – and then becoming completely convinced.

1 starter set contains 60 ml multi-purpose solution.





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The alternative for rigid gas permeable contact lenses

→ The advantages of All-in-One RGP

All-in-One RGP is simply a disinfectant

For all those who do not opt for the peroxide system and its unusually rapid effect.

The multipurpose solution for rigid gas permeable contact lenses.

i-Case with your logo → See on page 14.





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Either way:

Either individual products...

Appenzeller Kontaktlinsen offer you practically all types of contact lenses. And also everything to ensure that your patients can enjoy their contact lenses as much as possible and as long as possible.

→ Patient loyalty, safety and comfort

You can be happy too: Patients purchasing care products from you once, will always come back to you.

And patients wearing both contact lenses and using care products and accessories from Appenzeller Kontaktlinsen are better patients, for you and for us.

- Because their loyalty is greater.
- Because their feeling of safety and comfort is greater.

→ How would you like the combination for your patients?

Clean and rinse, disinfect and store : This is the sequence. And accordingly, we offer you products that are precisely matched to each other in exactly the combination you want. Put together nicely as a set – wrapped in thin transparent film, which can be removed without scissors.

→ Combination example:

- 1x Cleaner plus 1x Saline plus 1x Peroxide plus 1x Enzyme
- 1x Cleaner plus 1x Saline plus 1x All-in-One soft
- 1x Cleaner plus 1x Saline plus 1x All-in-One RGP

Any other combination is also possible, just as you wish.

→ Our sales representatives: open ears for your questions and wishes

Which combination is recommended for you and your patients?

- What price can you expect when you order a certain quantity?
- What are the conditions for delivery and payment?

There is only one answer to these and any other questions: Talk to us and our sales representatives.



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...or as a set – compiled to your wishes

→ All products are available as a set of 2 or 3:

Appenzeller Kontaktlinsen Peroxid



Appenzeller Kontaktlinsen All-in-One RGP



Appenzeller Kontaktlinsen All-in-One soft



→ or also as a set of 2 or 3 with our cleaner:

Appenzeller Kontaktlinsen Cleaner + Peroxid



Appenzeller Kontaktlinsen Cleaner + All-in-One RGP



Appenzeller Kontaktlinsen Cleaner + All-in-One soft



→ ...to mention just a few of many possible combinations.



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STORAGE

For scleral lenses

→ Made for peroxide systems without catalyst

Large cups for large soft lenses and scleral lenses.



For all types of contact lenses

→ Tweezers blue

With transparent silicone tip. With box for storage – practical and hygienic.



→ Lens-Case

Ideal for the consulting room. Transparent, robust, hygienic. Also very suitable for large lenses.





For (mini-)scleral lenses

For rigid gas permeable lenses

→ «Moritz»: for the insertion of scleral and mini-scleral lenses

→ For insertion and removal of rigid gas permeable lenses

With light as fixation aid.

The classic sucker with hole.



→ «Max»: for the insertion of scleral lenses

→ For removal of rigid gas permeable lenses

Easy insertion:

- Place the scleral lens in the curvature of the application device
- Place the application device like a ring on the fingertip
- Insert from bottom to top

The classic sucker without hole.





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STORAGE i-CASE

to your own style

→ Your patients will think of you every day

When they see your logo every day. That's why we put your logo on the lens case – free of charge. Only condition: you order at least 300 pieces.

1. You have the choice of five colours:

- yellowRAL 1018
- orange.....RAL 2009
- redRAL 3020
- green.....RAL 6024
- blue.....RAL 5005

**2. You have the choice of three design options –
Logo on the left side of the case:**

- your logo 300 Ex. minimum order quantity
- our logo..... no minimum order quantity
- no print no minimum order quantity



... big window to the world.

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i-NIGHT



Orthokeratology at the highest level
Wear overnight – see during the day:
Without spectacles, without contact lenses.

Personnelle-KK
Excellent-KK



Keratoconus contact lenses
High grade of keratoconus,
high demand: fits like a mould.

i-MAP



For fitting with irregular cornea
Fits when nothing else will.

i-MATRIX



Scleral lenses
Corneal damage, keratoconus,
keratoplasty? Still fits.

*pro*ASSIST



Professional support with progressive myopia
Smart contact lenses instead of thick
spectacle lenses.



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10 Reasons Why to choose Appenzeller Kontaktlinsen

→ Fitting success

We do everything we can to understand your wishes and ideas. So that your fitting is a complete success – for you and your patients.

→ Technological advantage

We put a great deal of effort into Research & Development to ensure that our contact lenses always meet the latest technological possibilities.

→ Swiss made

We demand the highest standards of the manufacturing quality of our contact lenses, so that they match your equally high expectations of Swiss made.

→ Reproducibility

We help you keeping your patients satisfied by ensuring that you receive the same lens as before with your repeat order.

→ Open ears

Our Professional Services team advises you competently, personally and patiently. They will answer every question and make sure you get the right contact lens in any case.

→ Custom made

Each contact lens is individually made to order for you, so that it matches your specifications a 100%.

→ Right to exchange

We send out our contact lenses with or without the right to exchange, so you can make the best choice for your needs. The option "with right to exchange" gives you financial security: you can order a different lens later. If you do so within the exchange period, you pay only a small excess. The date on the delivery note is decisive for the deadline.

- Soft contact lenses:
 - *i*-SOFT 3-monthly lenses: 1 month
 - 6-monthly lenses: 2 months
 - 12-monthly lenses: 3 months
- Rigid gas-permeable lenses: 3 months

→ Price advantage

We offer you favourable terms of payment. You can get extra benefits if you pay in advance. We will happily let you know about the current conditions on request.

→ Guarantee scheme

We take responsibility for our work so you can rely on us and our contact lenses with guarantee. Guarantee period:

- *i*-SOFT 3-monthly lenses: 1 month
- 6-monthly lenses: 2 months
- 12-monthly lenses: 3 months

Broken lens: Return us the lens within the guarantee period and we will replace it. We will credit it on your next invoice accordingly. The date on the delivery note is decisive for the guarantee period.

→ Long-term vision

We strive for a lasting business relationship with you, so that you can also count on us in the long term.